

### REPORT OF THE ASSISTANT DIRECTOR OF PUBLIC WORKS FOR THE CONSIDERATION OF COUNCIL

#### Screening, Treating and Stockpiling of Winter Sand

#### OBJECTIVE

To provide Mayor and Council with information regarding the tender for the supply of winter sand.

#### RECOMMENDATION

**THAT** the report of the Assistant Director of Public Works be received;

**AND THAT** contract RDS2024-03 for the screening, treating and stockpiling of winter sand in the amount of \$109,075.<sup>00</sup> be awarded to Wendell Farquhar Trucking.

#### BACKGROUND

Bids for the supply of 3000 cubic meters of winter sand were requested based on the specifications as set out in tender document RDS2024-03. The contract provides for the screening, treating, remixing and stockpiling of the winter sand supply at the Public Works Storage yard located on Highway 108.

The acquisition and stockpiling of winter sand is conducted annually prior to the onset of the winter season.

Winter sand is a crucial part of winter road maintenance that ensures road safety by improving traction on ice and snow covered surfaces.

Responses for the tender were received from Wendell Farquhar Trucking and Beamish Construction INC.

#### ANALYSIS

The pricing received through the tender responses was as follows:

- Wendell Farquhar Trucking. - Unit price of \$39.50 per cubic meter for a total of \$118,500.<sup>00</sup> + HST
- Beamish Construction INC. - Unit price of \$44.25 per cubic meter for a total of \$132,750 + HST

The 2024 budgeted amount for sand was \$109,075. The initial quantity of sand requested was 3000 cubic meters. As both bids submitted exceeded the budgeted amount for winter sand the negotiation method was utilized and the lowest bidder, Wendell Farquhar Trucking, agreed to deliver the quantity of units that would align with the budgeted amount. The delivery of 2761 cubic meters aligns closely to the budgeted amount.

No bid irregularities were noted during the tender review process.

## **FINANCIAL IMPACT**

The cost associated with the supply of this material is expensed to the roads maintenance service account and is included in the 2024 operations budget.

## **LINKS TO STRATEGIC PLAN**

Continued investment into infrastructure.

### **SUMMARY**

It is recommended that the tender submitted by Wendell Farquhar Trucking, in the amount \$109,075 plus applicable taxes for the screening, treating, and stockpiling of winter sand be accepted.

