

Mt. Dufour Ski Area Inc.

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RE: Mt. Dufour Ski Area Insurance

To: The Acting Mayor and Council of The City Of Elliot Lake

As you are aware Mt. Dufour Ski Area is Non - Profit organization serving the City of Elliot Lake and surrounding areas, attracting visitors from all over the North Shore , Manitoulin Island and Sudbury areas.

Mt. Dufour Ski Area understands the Risk Management and related liabilities of operating a downhill ski area . In fact , we have had a great record in this area for many years.

We see the challenges that the City of Elliot Lake is facing on an everyday basis dealing with facilities and user groups using these facilities.

Mt. Dufour Ski Area belongs to the Ontario Snow Resort Association and has learnt through their programs on how to operate ski areas properly, efficiently and safely. We have been doing so for over 50 years of providing an enjoyable and safe environment for our City and visitors to come and enjoy.

With all the changes that are happening with the Insurance industry , we would like to propose a solution to not having the City of Elliot Lake holding all the Risk of Insurance for our operation moving forward.

Mt. Dufour Ski Area has received quotes for our own Insurance which would cover all of our Operations Including Buildings, Ski lifts, Groomers, and also our Bar / liquor sales as well.

To acquire this Insurance comes at a cost , but we believe this is better for everyone involved and absolving the City of Elliot Lake with all the risks involving a ski area operation.

Mt. Dufour Ski Area is asking the City of Elliot Lake to consider funding this Insurance premium today and moving forward in the future.

We believe that this is a good investment in securing a much needed Recreational facility for all of our users and visitors By doing this , the City of Elliot Lake is removing the risk of Insuring this facility on their existing policies .

I have enclosed the new Insurance premium quote for your inclusion .

Thank you for your consideration.

Dave Brunet
Operations Manager / Treasurer

