| Revenue | 2022 Actuals | 2023-A1 | 2023-A2 | 2023-A3 | 2023-B1 | 2023-B2 | 2023-B3 | 2023-C1 | 2023-C2 | 2023-C3 | 2023-D1 | 2023-D2 | 2023-D3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Admission Fees | \$31,480 | \$43,347 | \$34,674 | \$26,010 | \$43,347 | \$34,674 | \$26,010 | \$36,702 | \$29,358 | \$22,023 | \$30,072 | \$24,054 | \$18,045 |
| Concession Sales | \$21,284 | \$37,500 | \$30,000 | \$22,500 | \$37,500 | \$30,000 | \$22,500 | \$37,500 | \$30,000 | \$22,500 | \$37,500 | \$30,000 | \$22,500 |
| Total Revenue | \$52,764 | \$80,847 | \$64,674 | \$48,510 | \$80,847 | \$64,674 | \$48,510 | \$74,202 | \$59,358 | \$44,523 | \$67,572 | \$54,054 | \$40,545 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Artist | \$57,828 | \$35,000 | \$35,000 | \$35,000 | \$25,000 | \$25,000 | \$25,000 | \$20,000 | \$20,000 | \$20,000 | \$10,000 | \$10,000 | \$10,000 |
| Artist Hospitality | \$3,599 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,000 | \$2,000 | \$2,000 | \$1,500 | \$1,500 | \$1,500 |
| Artist Transportation | \$3,826 | - | - | - | - | - | - | - | - | - |  |  |  |
| Staging, Sound and Lighting | \$14,974 | \$26,000 | \$26,000 | \$26,000 | \$26,000 | \$26,000 | \$26,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 |
| Fencing | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 | \$3,002 |
| Portable Washrooms | \$4,844 | \$5,250 | \$5,250 | \$5,250 | \$4,844 | \$4,844 | \$4,844 | \$5,250 | \$5,250 | \$5,250 | \$5,250 | \$5,250 | \$5,250 |
| Advertising and Promotion | \$4,169 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 | \$4,300 |
| Outside Printing | \$366 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| Security and Ancillary | \$4,340 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| Concessions | \$12,928 | \$24,240 | \$19,392 | \$14,544 | \$24,240 | \$19,392 | \$14,544 | \$24,240 | \$19,392 | \$14,544 | \$24,240 | \$19,392 | \$14,544 |
| Event Supplies | \$2,053 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 | \$2,115 |
| Insurance | \$456 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 | \$525 |
| SoCan Fees | \$1,103 | \$1,355 | \$1,087 | \$819 | \$1,355 | \$1,087 | \$819 | \$1,150 | \$923 | \$696 | \$945 | \$759 | \$573 |
| Total Expenses | \$113,488 | \$109,686 | \$104,570 | \$99,455 | \$99,280 | \$94,164 | \$89,049 | \$87,981 | \$82,906 | \$77,832 | \$77,276 | \$72,242 | \$67,209 |
| Net Income (Loss) | ( $\$ 60,724$ ) | $(\$ 28,839)$ | (\$39,896) | (\$50,945) | (\$18,433) | (\$29,490) | (\$40,539) | (\$13,779) | (\$23,548) | (\$33,308) | $(\$ 9,704)$ | (\$18,188) | (\$26,663) |


| Ticket Sales | 2022 | 2023-A1 | 2023-A2 | 2023-A3 | 2023-B1 | 2023-B2 | 2023-B3 | 2023-C1 | 2023-C2 | 2023-C3 | 2023-D1 | 2023-D2 | 2023-D3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advance (\$40 -> \$35.39 +HST) | 613 |  |  |  |  |  |  |  |  |  |  |  |  |
| Door (\$50->\$44.24 +HST) | 221 |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | 834 |  |  |  |  |  |  |  |  |  |  |  |  |
| Advance (\$30 -> \$26.55 +HST) |  | 1,102 | 882 | 661 | 1,102 | 882 | 661 |  |  |  |  |  |  |
| Door (\$40-> \$35.40 +HST) |  | 398 | 318 | 239 | 398 | 318 | 239 |  |  |  |  |  |  |
| Total |  | 1,500 | 1,200 | 900 | 1,500 | 1,200 | 900 |  |  |  |  |  |  |
| Advance (\$25-> \$22.12 +HST) |  |  |  |  |  |  |  | 1,102 | 882 | 661 |  |  |  |
| Door (\$35-> \$30.97 + HST) |  |  |  |  |  |  |  | 398 | 318 | 239 |  |  |  |
| Total |  |  |  |  |  |  |  | 1,500 | 1,200 | 900 |  |  |  |
| Advance (\$20 -> \$17.70+HST) |  |  |  |  |  |  |  |  |  |  | 1,102 | 882 | 661 |
| Door (\$30-> \$26.55 +HST) |  |  |  |  |  |  |  |  |  |  | 398 | 318 | 239 |
| Total |  |  |  |  |  |  |  |  |  |  | 1,500 | 1,200 | 900 |

